

Questionnaire

Insulcon Emission Filter

Customer	
Contact person	
E-mail	
Telephone number	
Account number	
Quote number	

To be able to send you a proper quotation, we appreciate if you could answer the following questions and return the form by e-mail or fax to your preferred sales office: **INSULCON B.V.** info@insulcon.com / +31 (0)167-566263 - **KERAMAB N.V.** sales@keramab.com / +32(0) 3 711.08.56 – **INSULCON GmbH** insulcongmbh@insulcon.com / +49(0) 2162 24960-29. We will contact you shortly afterwards.

- | | | |
|---|------|---------|
| 1. On which fuel is the stove burning? | Wood | Pellets |
| 2. Has the stove a closed or an open system for flue gasses?
(If it has an open system, it will be difficult to measure an improvement by using an Insulcon Emission Filter) | Open | Closed |
| 3.1 Is the enquiry for a new development? | Yes | No |
| 3.2 If not, what is the present PM10 (particle matter emission) in mg/Nm³?
And what realistic PM10 figure would be like to be received? | | |
| 3.3 If not, what is the present efficiency (%)?
And what realistic efficiency (%) would be like to be received? | | |
| 3.4 If not, is the customer currently using an alternative product for reducing the emission? | Yes | No |
| If yes, what is the alternative product? | | |
| 4. To be able to advise the customer about the position, the angle and the PPI of the Insulcon Emission Filter, a global drawing of the stove is required.
Do you have a drawing? | Yes | No |
| 5.1 If not, which PPI (pores p/inch) of the Insulcon Emission Filter is required? | | |
| 5.2 What is the expected required quantity for a year? | | |
| 5.3 What is the expected quantity for a delivery? | | |
| 5.4 Are specific packing details required? | | |
| 5.5 Are drawings in STEP files available? | Yes | No |
| Are the following points discussed with the customer? | | |
| * A call-off order | Yes | No |
| * Tooling charges | Yes | No |
| * Costs for R&D projects
(Please note; a sample with standard sizes will cost approx. 25,00 euro/each.
For customized sizes for
production series prices, after a design is engineered, will be on request) | Yes | No |
| * Tolerances of Insulcon (+/- 2mm) | Yes | No |
| * Pricing of competitor available | Yes | No |
| * Required lead time for quotation | | |

Please note; We only will be able to advise the customer without legally binding.
Therefore we always advise the customer to test the product as every stove is unique.

Remarks