INSULCON LEADER IN HIGH TEMPERATURE SOLUTIONS

KERAMAB LEADER IN HIGH TEMPERATURE SOLUTIONS

Customer	
Contact person	
E-mail	
Telephone number	
Account number	
Quote number	

Questionnaire :

Blisters

General

1.1 What's your industry? ◯ Stove manufacture ◯ DIY ◯ Others

1.2 What are you using now? ◯ Blister ◯ Plastic bag ◯ Box ◯ Something else

1.3 What is more important? ◯ Price ◯ Lay-out

Are you willing to change the present look to have a better pricing?

Package

2.1 Standard packaging

◯ Keramab layout (=plastic transparent bag / incl. products / Carton Keramab top)

◯ Preferred language

2.3 Optional*

◯ Euro-lock on carton card

◯ Euro-lock in plastic transparent bag

◯ Plastic transparent bag with label and Euro-lock

◯ Plastic customized printed bag with Euro-lock

* *Transparent could also be supplied in other colours, but will influence the required quantities and pricing*

* *Customized packaging will influence the required quantities and pricing*

Content

3.1 Rope ◯ black ◯ white ◯ both ◯ twisted ◯ knitted

Quality A / B / NS / ND / LD /

Dimension/ quantity p/year mm / mtrs mm / mrts mm / mtrs

Quality ◯ E-glass ◯ E-glass HT ◯ Vitrolux® ◯ Ecomab® ◯ Keramab®

3.2 Tape ◯ black ◯ white ◯ both

Dimension/ quantity (p/year) / / /

Adhesive ◯ Yes ◯ No

Quality ◯ E-Glass ◯ E-Glass HT ◯ Vitrolux® ◯ Ecomab® ◯ Kermab®

3.3 Glue ◯ Yes ◯ No If yes Thermocoll (black)

3.4 Customized carton top ◯ Yes ◯ No If yes, sample available? ◯ Yes ◯ No

3.5 Other parts required* ◯ Yes ◯ No If yes

* *Think also on other (spare) parts or items*

Info for quotation

4.1 What is the required quantity for a delivery?

4.2 Will there be specific packing details? *(In bag, per specific quantities, etc.)*

(Standard we will supply the x units in box)

4.3 Will there be an jpg files available for customized carton top ◯ Yes ◯ No

Are the following points discussed with the customer?

* A call-off order ◯ Yes ◯ No

* Art work charges ◯ Yes ◯ No

* Pricing of competitor available ◯ Yes ◯ No

* Required lead time for quotation ◯ Yes ◯ No

Remarks